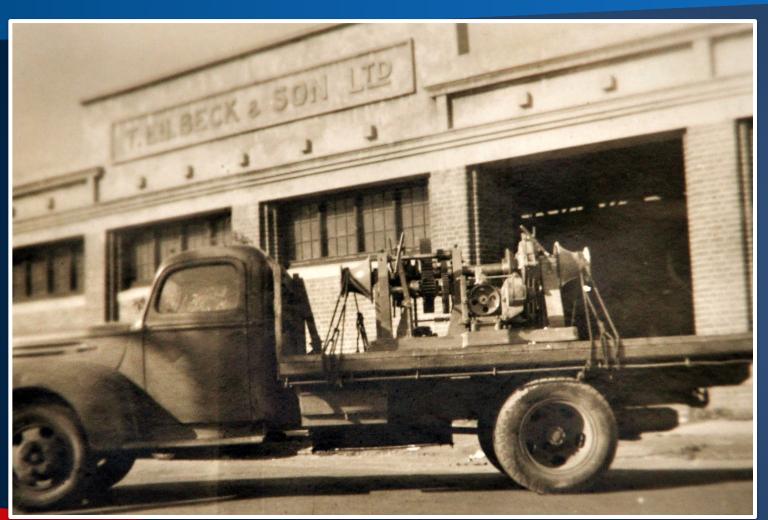


## Eilbeck Cranes' History

#### Early 1900's Capstan Winch at the Eilbeck's Factory in John St, Perth





Since its establishment by Tom Eilbeck in 1907, the company has seen three generations of Tom Eilbeck at the helm and has become an industry leader in the Australian crane market due to engineering and manufacturing excellence. The Eilbeck family's traditional attitude towards hard work has laid the foundation and sets the tone of the company.

Eilbeck Cranes attracts people passionate about their professions with a strong drive to advance and excel, achieving the very best outcomes and delivering the best quality products whether it be a small or grand project. This mindset also inherited by Tom's son Charlie who now takes the lead of the new high precision Machining Division, having brought to full swing production within just a few months following its inception and now undergoing further expansion to the already impressive capabilities.



## **Eilbeck Cranes' History**

















## **Vision Statement**

Become an industry leader in the Australian crane market by continually striving for engineering and manufacturing excellence.

## **Mission Statement**

Profitable growth through superior customer service, innovation, quality and commitment with a team of passionate people who have a natural desire to create and achieve.





## **Products & Services**

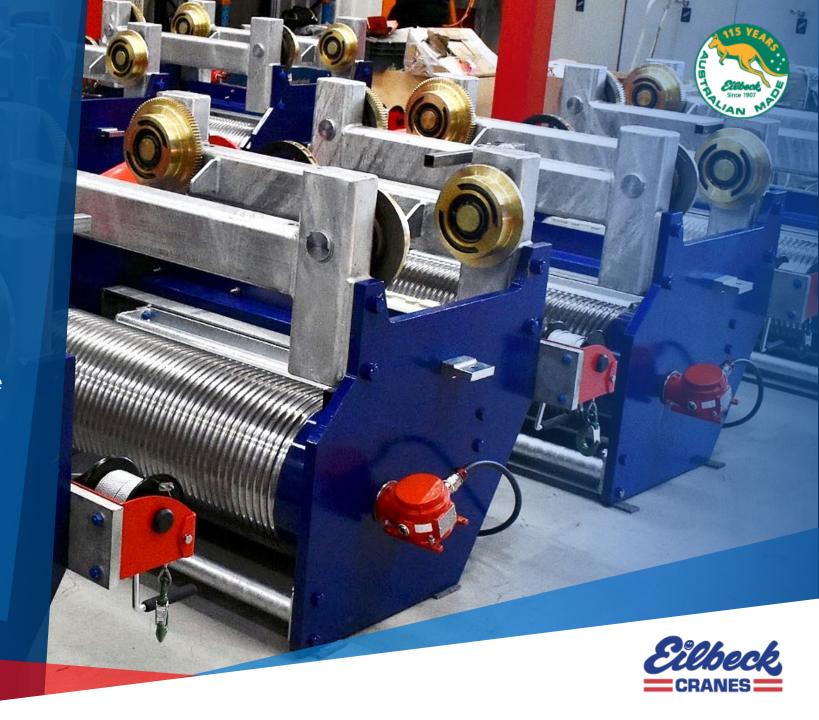
#### Machining

#### Hoists

- Wire Rope Hoists
- Electric Chain Hoists
- Explosion Proof Hoists

#### Service

- Service and Preventative Maintenance
- Inspections
- Repairs
- Breakdown Call out 24/7
- Engineering, special bespoke designing and fabrications









## **Sites Machining**

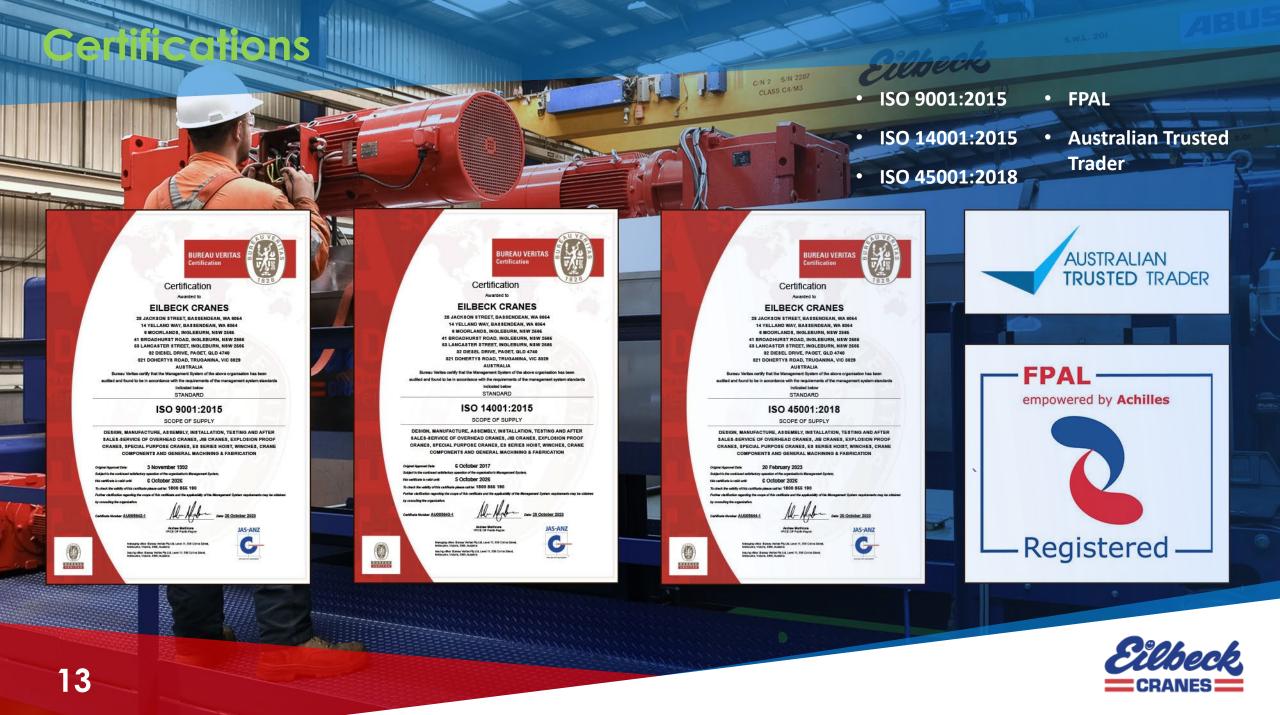
SYDNEY 53 Lancaster Street
 Machining, Manufacturing & Testing











## **Safety Management**



Safe Working Practices is entrenched in Eilbeck's working culture:

- Safe Work Method Statements (SWMS)
- Job Safety Analysis (JSA)
- Take 5
- Job and product training
- Safe Working At Heights
- Low Voltage Rescue
- Toolbox meetings
- Safety Interactions
- Licensed Electricians





## **Quality Management**

Eilbeck Cranes is committed to an advanced Quality, Health, Safety, and Environmental (QHSE) management system that underscores our dedication to continual enhancement and the pursuit of excellence in customer satisfaction. This comprehensive framework incorporates a meticulous pre-manufacturing review process, designed to proactively identify and address any design elements that may pose potential risks to quality, health, safety, or environmental integrity. Furthermore, rigorous audits, encompassing all operational facets, are periodically undertaken throughout the project lifecycle to ensure unwavering adherence to our esteemed QHSE benchmarks. While our protocols are engineered to substantially mitigate any discrepancies at project completion, our methodical strategy for promptly identifying and rectifying any anomalies guarantees that our clientele remains abreast of developments and is assured of an end product that epitomizes superior quality and safety standards.



- ISO 9001 Certificate
- ISO 45001 Health & Safety Certificate
- ISO 1401 Environment Certificate
- Quality Policy & Manual
- Work Instructions
- Project Quality Plan (Project Specific)
- Inspection Test Plan (Project Specific)

MDR (Project Specific)

**Regular Internal Audits** 

- WPS-PQR (DNV
- Witnessed Weld Test)
- NDE Procedure and Report
- Weld Map
- Calibration Certification
- Material Traceability

- Non Conformance
  Record
- FAT Procedure & Record
- SAT Procedure & Record
- Weighing Procedure
- Packing Inspection
- Storage & Preservation Procedure



## **Pricing & Cost Saving**



- Continually incorporating best world practices and technology to provide a safer, more efficient and profitable work place Averaged pricing per Asset
- Working with planners to group multiple service orders together in similar locations
- Inspections and Preventative Maintenance
- Minor Repairs Carry common simple spares so minor repairs can be completed at the
- Service and Inspection
- Continued Safe Use Inspections



## **Our Products & Services**

- Overhead Cranes
- Jib Cranes
- Wire Rope Hoists
- Explosion Proof Hoists
- Electric Chain Hoists

- HB System
- ABUS Lightweight
- Hazardous Area Cranes for Oil &Gas Industries
- LNG Tank Pump Handling Hoists & Cranes

- Luffing Jib Cranes for Oil & Gas Industries
- Hot Metal Handling Cranes, Steel Mill Cranes
- Mine Site Cranes
- Special Cranes for Construction Industries

- Take Up Winches
- Capstan Winches
- Sheaves
- Service and Preventive Maintenance
- Inspections

- Repairs/Overhauls
- Statutory Inspection
- Breakdown Call out 24/7
- CNC Machining

#### **Technical Advantage**

- Leading manufacturer of cranes in Australia
- Technicians have the advantage of seeing cranes built from the ground up
- Technicians have in-depth understanding of electrical and mechanical operation
- Technicians and Engineers attending site trained and experienced with many different types of cranes in addition to ABUS products

#### **Compliance**

- Scheduled maintenance and inspection
- Assist customers fulfil compliance obligations to Australian Standards AS 2550-2021 and AS 1418-2021
- Determining the remaining life or Safe Working Period (SWP) of any crane which has changed its usage in accordance with AS 2550-2021
- Provide solutions to recording any future usage to maximise the remaining SWP
- Carrying out major inspections to evaluate the potential of modernising existing equipment

#### **Engineering Backup**

 Complete product support through comprehensive technical representation and 24 hour on-call breakdown, repairs and spare parts facilities across Australia

#### **Scheduling**

 Minimise downtime when it comes to scheduling service and repairs, whether it be night shift or on weekends

#### **Spare Parts Backup**

- Extensive stocks of ABUS spare parts in Australia and backup from ABUS Germany's store with regular air freight shipments
- Able to reverse engineer obsolete manufactures compents inhouse and source other manufactures parts



## National Service Locations

#### 13 Service Divisions across Australia

With accreditations in ISO9001 and AS4801 Eilbeck Cranes is committed to quality and safety in all aspects of crane service and repairs. Quality Service Technicians back up Eilbeck's premium product with ongoing training in ABUS and other cranes, ensuring current, consistent expertise on a 24 hour on call basis - always underpinned by a firm belief in quality, safety and world class capabilities.





### **Service We Offer**



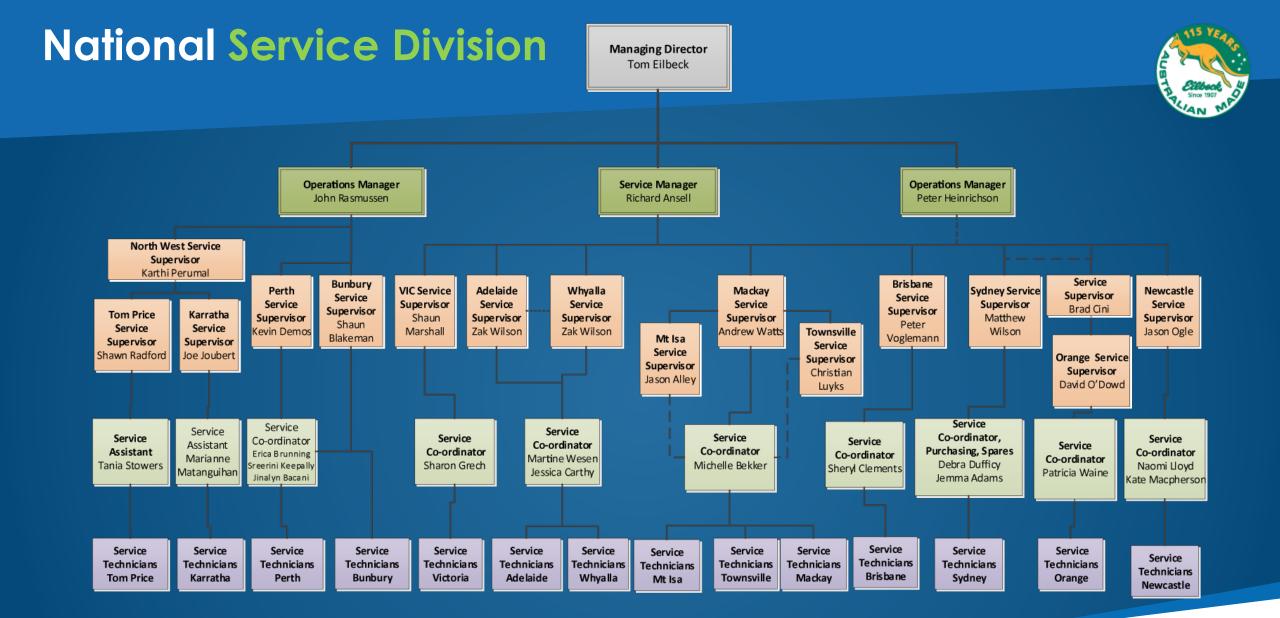
As an expensive piece of capital equipment, downtime on a crane can be costly, however, with regular inspection, service and maintenance crane safety and availability are greatly increased, minimising costly breakdowns and safety incidents. Eilbeck Cranes has a fleet of mobile Service Technicians capable of conducting:

- Inspection
- Service and Preventative Maintenance
- Overhaul Onsite and Offsite
- Repair
- Modernisation
- Statutory Inspection
- Third Party Inspections
- Breakdown Call Out 24/7
- Remote Monitoring of Equipment



Eilbeck Service Team in Karratha







## **Major Engineering Companies**



#### Registered with most major international Engineering Companies:

- Bechtel
- Sinclair Knight Merz (SKM)
- Worley Parsons Ltd
- Fluor Ltd
- Technip Ltd
- Foster Wheeler

- Shell Ltd
- Linde, Germany
- Chiyoda, Japan
- JGC, Japan
- Kellogg Brown & Root, Inc. (KBR)
- Saipem S.p.A.

- Qatar Petroleum, Qatar
- Kuwait National Petroleum (KNPC)
- Entrepose Contracting, France
- DSME- Korea
- SHI- Korea
- McDermott
- ADNOC















## Performance Indicators

## **Partnership**



- Safety performance goal is no incidents
- Work orders completed by due date
- Work order report submitted on time
- Quote for repairs submitted in agreed time frame
- Reduction in crane down time
- Reduction in crane operating cost

- Can track the costs of your equipment
- Breakdown trends on your equipment and availability,
- Help in meeting production needs and assist with budgeting costs
- Setting common goals with our clients and partners
- Setting Key Point Indicators (KPI's) and meeting them
- Building relationships with clients in order to achieve the best possible outcome



# Eilbeck Projects Infrastructure John Holland MMEW 100t • Sydney Metro II 280t



**CPBJH Joint Venture - West Gate Tunnel** Project TBM Site (500t)

Eilbeck





## Eilbeck Projects Infrastructure

THE STREET WE STREET STREET

Sydey Metro II - Segment Yard





## **Eilbeck Projects** Infrastructure



- Silvergrass Mine Site 100t
- **BHP RGP-GA Mine**





## Eilbeck Projects Infrastructure

Roy Hill Iron Ore Project







## Eilbeck Projects Infrastructure

West Gate - FPZLK 250t & 500t





# Winch & Sheave Manufacturing

- 15t Man Riding Winches, SRG Civil Pty Ltd
  - 42t Decant Tower Operating Gate Hoist, Minera Panama





## Eilbeck Cranes' Major Clients





















west gate tunnel project







METROTUNNEL













































#### Thank You from Eilbeck Team





